

FIELD REPORTS

Production, consumption, and quality attributes of Lanhouin, a fish-based condiment from West Africa

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Indigenous knowledge related to Lanhouin processing, commercialization, and consumption was investigated through a survey in the Mono District in the south of Benin using a questionnaire. The questionnaire focused on the socio-cultural profile of actors, the raw materials used for the processing, the technologies used, the quality attributes, the forms of consumption, and the storage of the product. The data collected were analysed by means of descriptive statistics and correspondence analysis. The results showed that Lanhouin is generally processed in informal small-scale plants. A large number of women are engaged in the production and the trade of Lanhouin and this constitutes the main source of income for most of them. Three variants of technologies were used to produce Lanhouin, but all apparently concluded in the same end product. The appreciation of the quality of Lanhouin by the actors is mainly based on sensory attributes such as the colour, texture, aroma, consistency of flesh, and the general appearance of the product. In Benin, Lanhouin serves various markets: domestic markets and sub-regional markets that contribute to an expanding market. As regards the forms of consumption, Lanhouin is used as a taste and flavour enhancing condiment in some main dishes such as vegetable, slimy vegetable, and tomato sauces.

Keywords: Lanhouin, fermentation, processing, storage, quality, commercialization, consumption

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The fishing industry is important in the socio-economic life of large numbers of poor people

In Benin, fermented fish (Lanhoun) is used as a flavouring agent in many dishes

THE FISHING INDUSTRY PLAYS an important role in the socio-economic life of large numbers of people around the world, many of whom are among the poorest and most marginalized people in rural communities. In Benin, fisheries form a significant economic sector with estimated annual production of 7,291 tonnes in 2008 for maritime fisheries (DP, 2009). Fisheries generate many employment opportunities such as fish harvesting, processing, and trading. Due to the extreme perishability of fish, however, post-harvest losses are estimated at about 20 per cent in West Africa (Horemans, 1998).

While in developed countries the practice of cold storage limits the problem posed by the extreme perishability of fish, in tropical regions, particularly in West Africa, traditional processes such as drying, salting, smoking, and fermentation are used for preservation of fresh fish. The preservation involves one or a combination of these methods in order to achieve the desired products (Essuman, 1992; Anihouvi et al., 2005). Salted, fermented, and dried fish is generally known as 'fermented fish' (Beddows, 1985). Fermented fish is any fishery product which has undergone degradative changes through microbiological and enzymatic activities either in the presence or absence of salt (Essuman, 1992). For a large segment of the world's population, fermented fish products contribute significantly to the diet by supplementing the protein intake (Beddows, 1985). In Benin, fermented fish is called Lanhoun. It is mostly used as taste enhancer and flavouring agent in many types of dish including dishes of European origin. The production areas in Benin include the Atlantic District and mainly the Mono District in the south of the country which, according to popular belief, is the origin of Lanhoun know-how. In these areas, Lanhoun is produced traditionally by cottage industries through spontaneous and largely uncontrolled fermentation. Recent research on Lanhoun in the Atlantic District revealed two variants of processing as well as a number of problems related to the processing and the quality of the product (Anihouvi et al., 2005, 2006).

The present field investigation was carried out in the Mono District (where the Lanhoun technology originated) by means of a survey conducted among actors in the Lanhoun sector. It aimed to give a better understanding of the processing of Lanhoun, the raw materials and other ingredients used to produce Lanhoun, the definition of the most important quality attributes according to the actors, and the different forms of consumption of the product. It also investigated the specific problems related to the processing, storage, and commercialization of this product, for a further upgrading of the technology.

Materials and methods

Survey zones and sampling of actors

Field investigations were conducted in the Mono District and mainly in Grand-Popo municipality (Agoué, Avloh, Grand-Popo city), Comé municipality (Comé city), and Djodahand Anèho markets in Togo, close to the Benin–Togo border. The number of actors interviewed was determined according to Dagnelie (1998) as described by Chadare et al. (2008). In the different selected zones, a proportion of actors was assessed through a random check on 534 people (140 processors, 138 traders, and 256 consumers) from different socio-cultural groups and localities, and of both genders at various ages (young, adult, old) (Table 1).

Field data collection

The survey was conducted by interviewing Lanhoun processors, traders, and consumers (individual interviews or focus group discussions), using a questionnaire as well as observations of the processors at work. A preliminary survey was conducted in order to identify production sites and pre-test the questionnaire. Interviews were conducted in French and local languages (Xwla, Mina, and Pedah). The questionnaire focused on the socio-cultural profile of Lanhoun processors, traders, and consumers, the raw material and other ingredients used for Lanhoun processing, the fermentation process, the quality attributes and storage of Lanhoun, the consumption form of Lanhoun, and specific problems related to the processing, storage, and commercialization of Lanhoun.

Table 1. Number of actors surveyed per locality and categories of actors in the survey zones

Area surveyed	Number of actors surveyed			Total number of actors surveyed
	Number of producers	Number of traders	Number of consumers	
Agoué	57	53	165	275
Avloh	24	25	29	78
Grand-Popo	52	10	43	105
Comé	0	14	5	19
Djodah	7	20	14	41
Anèho	0	16	0	16
Total	140	138	256	534

Data analysis

The collected data was recorded and statistical analyses were performed using Sphinx survey plus2 (version 4.5) software. Principal component analysis (PCA) was performed with SPSS (version 16.0) to describe the link between socio-cultural groups and consumption forms, and socio-cultural groups and variants of technologies.

Results and discussion

Socio-cultural profile of Lanhoun processors

The survey showed that the production and retailing of Lanhoun are mainly carried out by illiterate women. Lanhoun processing constitutes the main source of income for the majority (91.4 per cent) of them. All the processors surveyed were female, aged between 25 and 65 years; 84 per cent of them were between 25 and 50 years, and 16 per cent between 51 and 65 years. The majority of them (99.3 per cent) were married to fishermen or had a family relationship with them. Most of them (61.4 per cent) had no formal education, while 32.1 per cent and 6.4 per cent had primary education and secondary education, respectively. In the survey zones, Lanhoun was mainly produced by processors who inherited the know-how (88.6 per cent); those who received the knowledge from a friend represented only 11.4 per cent of processors interviewed. The main socio-cultural groups involved in the production were: Keta (42.1 per cent), Mina (36.4 per cent), Xwla (17.1 per cent), Pedah (1.4 per cent), and low numbers (2.8 per cent) of Fon and Adja. As reported by Anihouvi et al. (2005), the survey showed that the production of Lanhoun is an artisanal activity which was mainly performed by women. The Keta is one of the most important socio-cultural groups involved in Lanhoun processing in addition to the Xwla and Mina socio-cultural groups, as also revealed by previous work (Anihouvi et al., 2005).

Three categories of processors were identified and their distribution is shown in Table 2: (1) the large-scale processors (18.6 per cent); (2) the medium-scale processors (23 per cent); and (3) the small-scale processors (58.4 per cent). They processed the two main types of Lanhoun: fermented and sun-dried Lanhoun (observed with 100

Table 2. Quantity of Lanhoun produced per category of processor

<i>Quantity (kg) of Lanhoun produced/month</i>	<i>% of respondents</i>	<i>Categories of processor</i>
Less than 300	58.4	Small-scale processors
300–1,000	23.0	Medium-scale processors
1,000–3,000	18.6	Large-scale processors

per cent of processors) and Lanhoun zodéké, which is a non-dried and slightly fermented Lanhoun produced within 24 h (observed with 1.4 per cent of processors). This type of Lanhoun, also called Lanhoun zokpa, is mainly produced during the scarcity period of the year. The survey also revealed that Lanhoun has various names: Lanhounhoun, Lanpipi, Yaya, and Landodjé, according to the socio-cultural groups. A similar observation was reported by Essuman(1992) and Abbey et al. (1994) for other African fermented fish products.

Processing techniques for Lanhoun

Illegal substances
such as petroleum
and insecticides
are used to protect
against flies and
maggot infestation

Raw materials and other ingredients used. The raw materials used to process Lanhoun include sea fish and salt. However, illegal substances such as petroleum, insecticides, or lemon peel are used (claimed by 39.3 per cent, 10.0 per cent, and 4.9 per cent of the processors, respectively), in order to protect the product from flies and maggot infestation during processing (mainly during the drying step) and the storage period. Different species of fish can be used for Lanhoun processing, but the ones claimed by the processors are listed in Table 3. The majority (95.0 per cent) of them used Cassava croaker (*Pseudolithussenegalensis*). This is followed by lesser African threadfin (*Galeoidesdecadactylus*, 88.6 per cent), Atlantic bumper (*Chloroscombruschrysurus*, 87.9 per cent), kingfish/Spanish mackerel (*Scomberomorus*tritor, 81.4 per cent), and crevalle jack (*Caranxhippos*, 77.1 per cent). With the exception of *Chloroscombruschrysurus* and *Caranxhippos*, the three other species mentioned above have already been reported by Anihouvi et al. (2005) as the main species used by Lanhoun processors. Generally, the fishes are bought from the fishermen at the beach and transported to the processing sites by foot, by motorbike, or by car (96.4 per cent, 8.6 per cent, and 1.4 per cent of interviewed processors, respectively).

Lanhoun produced
from fatty fish can
be sold at a higher
price because of its
flavour

Regarding the quality criteria for fresh fish for use in Lanhoun production, the majority (97.6 per cent) of processors said they use lean fish to avoid rancidity problems during storage. They also claimed that for lean fish a small amount of salt is needed, while fatty fish usually needs more salt to produce the same amount of Lanhoun. However, 66.0 per cent of producers asserted that Lanhoun produced from fatty fish can be sold at a higher price than those obtained from lean fish because of its flavour. In this respect, the role of lipids in the development of flavour during processing has been reported by various authors (Cadwallader et al., 1994; Durnford and Shahidi, 1998).

According to the processors, two types of salt can be used to produce Lanhoun: locally produced, sun-dried salt obtained from lagoon or sea water (used by 87.9 per cent of interviewed processors);

Table 3. Types of fish commonly used for Lanhoun processing in the survey zones

<i>Local names</i>	<i>Common names</i>	<i>Scientific names</i>
Agbanmadoui/Zadouï	Kingfish/Spanish mackerel	Scomberomorus tritor
Ahoué	Bonga shad	<i>Ethmalosa fimbriata</i>
Ekan/djoke	Cassava croaker	<i>Pseudotolithus senegalensis</i>
Fiovi	Senegal jack	<i>Caranx senegalensis</i>
Finvi	Blackmouth croaker	<i>Pentheroscion mbizi</i>
Fohomé	Wide-eyed founder	<i>Bothus podasa africanus</i>
Gbohloúé	Milk shark	<i>Rhizoprionodon acutus</i>
Glanmatan/kobi	Longfin pompano	<i>Trachinotus goreensis</i>
Guinfio/guinlonou	Royal threadfin	<i>Pentanemus quinquarius</i>
Handjè	Gorean snapper	<i>Lutjanus goreensis</i>
Hawui	Bigeye grunt	<i>Brachydeuteus auritus</i>
Kanflanvi	West African ilisha	<i>Ilisha africana</i>
Kokouin	Bastard grunt	<i>Pomadasys incisus</i>
Kpankpan	Crevalle jack	<i>Caranx hippos</i>
Kplouloui	Atlantic rubyfish	<i>Erythrocles monodi</i>
Lipa	Largeheadhairtail	<i>Trichiurus lepturus</i>
Lizi	Guachanche barracuda	<i>Sphyrna guachancho</i>
Manvi	Sardinella	<i>Sardinella aurita</i>
Oloto	Flying gurnard	<i>Cephalanthus volitans</i>
Oungogba	African moonfish	<i>Selene dorsalis</i>
Sika-sika	Congo dentex	<i>Dentex canariensis</i>
Sinkplin	Round scad	<i>Decapterus punctatus</i>
Tchikoué	Lesser African threadfin	<i>Galeoides decadactylus</i>
Tchochovi	Guinea croaker	<i>Pseudotolithus epipecterus</i>
Zozrovi	Atlantic bumper	<i>Chloroscombrus chrysurus</i>

and imported salt (used by 12.1 per cent of processors). Texture and colour are the most important criteria used to appreciate the quality of salt for the majority of processors (86.5 per cent), who asserted that the salt should be coarse and its colour should be white (88.6 per cent of respondents), while 11.5 per cent of the processors preferred a russet red colour.

Lack of processing standardization causes product quality to vary between batches or processing sites

Processing of fish into Lanhoun and associated problems. The study showed that the processors use simple artisanal technologies for fermentation, drying, packaging, and storage of Lanhoun. All these methods date back in history and are used by different socio-cultural groups. There is a lack of standardization of processing techniques, and product quality could vary from batch to batch or from one processing site to another in the different zones visited. For the majority (92.2 per cent) of the interviewed processors, Lanhoun

should be processed with fresh fish; however 7.8 per cent of them claimed that rotting fish can also be used, but in that case the ripening stage is no longer applied. Three variants of the technology of Lanhoun production were observed, with the difference mainly in the type of container and conditions used for the fermentation stage. The two predominant ones are fermentation under aerobic conditions (used by 50 per cent of respondents) and fermentation in semi-anaerobic conditions (observed with 51 per cent of respondents). The three variants apparently lead to the same end product.

When the fresh fish is processed into Lanhoun using one of the two predominant technologies described above, the fish is scaled, gutted, arranged in a container, covered with old cleaned clothes, and left at ambient temperature for ripening for 11–16 hours. The ripened fish is washed again and arranged in a basket to drain; dry salt is then rubbed into the gills, the belly cavity, and on the surface, and the ripened and salted fish is allowed to ferment for three to nine days before being sun-dried for one to two days (Figure 1). Sometimes a second salting is applied after the first two days of fermentation, when the fish will be fermented for more than three days, and fermentation allowed to progress until the last day. After processing, the Lanhoun is generally packaged in a basket lined with old clothes or cement paper bags, in a jute bag and secured with an old fishing net.

The principal correspondence analysis (PCA) performed on species of fish and variants of technology resulted in two axes accounting for 77.8 per cent of the total variation, of which 48.3 per cent was explained by the first axis (Axis 1) and 29.5 per cent by the second (Axis 2) (Figure 2). Figure 2 shows the correlation between the variants of technology and various types of fish used for Lanhoun processing. Fish species used for a particular variant are grouped together with the technology. Regarding axis 1 (Figure 2), of the main five species mostly used for Lanhoun processing, Kingfish (*Scomberomorus tritor*) is used more for aerobic fermentation while Crevalle jack (*Caranx hippos*) and Cassava croaker (*Pseudotolithus senegalensis*) are used for anaerobic and semi-anaerobic fermentations, respectively. With respect to axis 2, Atlantic bumper (*Chloroscombus chrysurus*), lesser African threadfin (*Galeoides decadactylus*), and cassava croaker (*Pseudotolithus senegalensis*) are more often used for fermentation in semi-anaerobic and anaerobic conditions.

The major problems observed with the Lanhoun processors are the general unhygienic conditions of the processing environment (presence of solid and liquid waste, flies, domestic animals) as well as the processing materials. Other practices noticed include the use of non-potable water (sea water collected near the bank or well water) for washing the fish and improper packaging of the product (use of baskets covered with old sacks, old clothes, or cement paper

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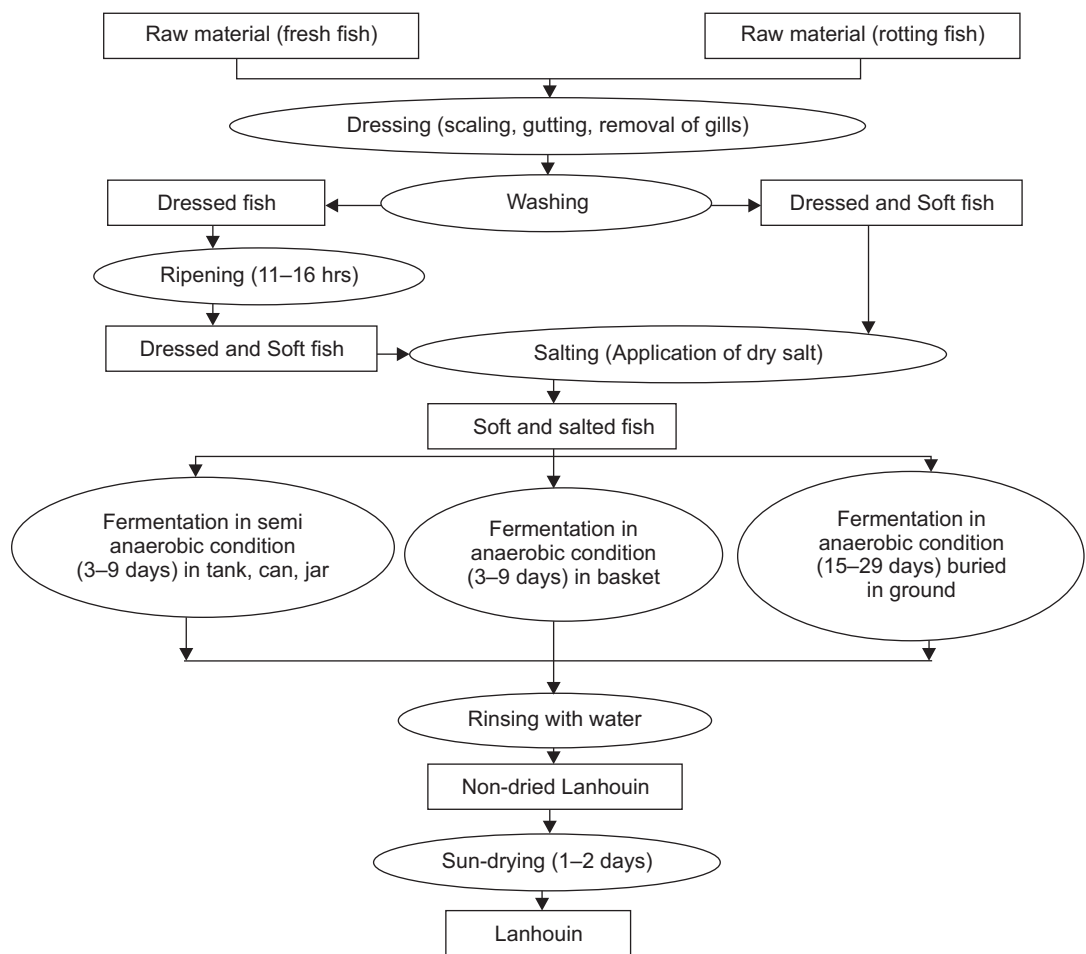


Figure 1. Flow diagram of Lanhouin processing

bags). Such practices could be potential sources of contamination by pathogenic bacteria. The ratio of salt used varied from one production site to another and from one processor to the other, and is usually not quantified. As salt is the only preservative agent used, low salt fermentation could possibly permit the growth of some pathogenic organisms in the product (Horner, 1997). In addition, the salt is not stored under favourable conditions and the salt is often reused in subsequent fermentations. This practice could be a potential source of contamination by halophilic bacteria. There is a lack of standardization of the processing techniques, and product quality could vary from batch to batch or from one processing site to another in the different zones visited. The presence of flies was also a big problem

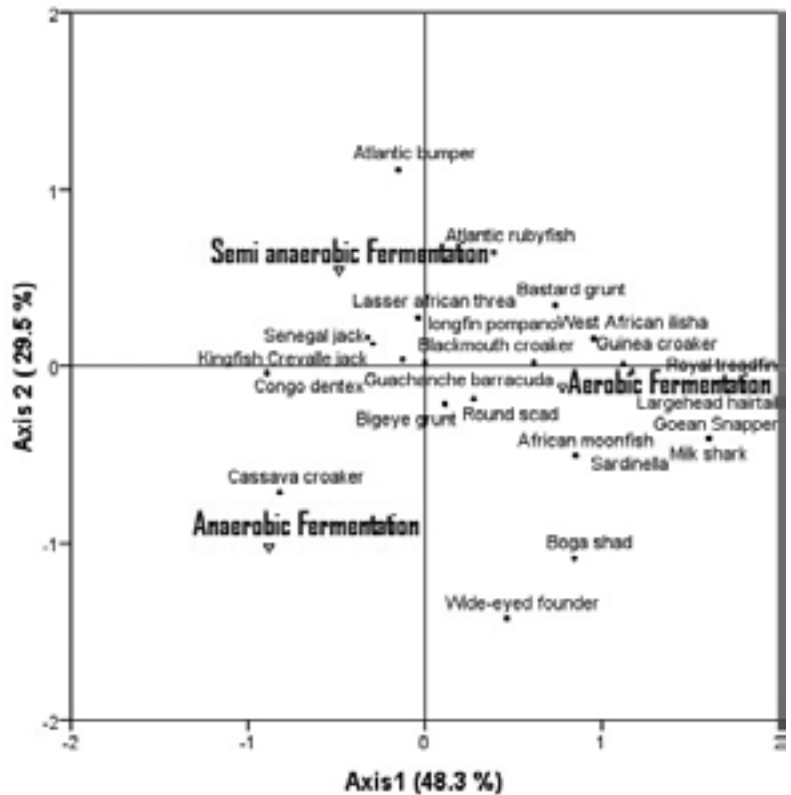


Figure 2. Correspondence Analysis to reveal linkages between species of fish and variants of technology used to process Lanhoun on axes 1 and 2.

for the processors, leading to the illegal use of household insecticides to prevent flies settling on the product. The use of insecticides for this purpose poses a health hazard to the consumers. In addition, drying on the ground exposes the end product to contamination by domestic animals, microorganisms, and soil. Processors usually package the Lanhoun in baskets covered with old sacks, old clothes, or cement paper bags during fermentation, storage, and when transporting the product to the market. The unhygienic nature of these materials could be potential sources of microbial or other types of contamination.

Quality attributes of Lanhoun

The appreciation of the quality of Lanhoun by the processors, traders, and consumers is mainly based on observations of sensory attributes such as the colour, texture, aroma, consistency of flesh, and the general appearance of the product. Previous studies have

Table 4. Percentage of respondents per category of actors and quality attributes

<i>Processing sites/markets level</i>	<i>Texture/Consistency of flesh</i>	<i>Colour</i>	<i>Aroma</i>	<i>Absence of foreign matter</i>
Processors	85.70	72.10	74.30	0.00
Traders (wholesalers/retailers)	86.20	71.70	22.50	23.20
Consumers	98.00	97.30	38.70	75.00

Most processors, traders and consumers found brightly coloured, shining Lanhoun most attractive

Lanhoun should have a soft texture, with firm spongy flesh for good dispersion in dishes

reported the use of similar quality attributes on various fermented fish products (Essuman, 1992; Abbey et al., 1994; Anihouvi et al., 2005). Other attributes such as taste and the absence of foreign matter were mentioned by some actors. The lack of packaging has also been pointed out by some consumers as a negative aspect for Lanhoun handling. The percentage of respondents per category of actors who described the various quality attributes as important is summarized in Table 4. Thus, most of the processors (72.1 per cent), traders (71.7 per cent), and consumers (97.3 per cent) found brightly coloured and shining Lanhoun most attractive. About 74.3 per cent of processors and 22.5 per cent of traders asserted that a good Lanhoun should have a strong aroma, while for 38.7 per cent of the consumers Lanhoun should have a strong but not repugnant aroma. Concerning the texture, around 85.7 per cent of processors, 86.2 per cent of traders, and 98.0 per cent of consumers claimed that Lanhoun should have a soft texture, with firm and spongy flesh to allow good dispersion in the dishes. Moreover, 75.0 per cent of consumers and 23.2 per cent of traders interviewed insisted that Lanhoun should be free from dead flies and maggots (larvae) to be safe for consumption. According to 90.7 per cent of the processors, apart from the fish species, the added value of Lanhoun depends on the soft texture, the spongy consistency, and the bright shining colour of its flesh. These quality characteristics are conferred to the product through a number of unit operations, such as ripening, which involves a partial hydrolysis of the flesh and breakdown of proteins into their constituent peptides and amino acids due to microbial and enzymatic activities. The development of a strong aroma mainly during the fermentation step is a consequence of microbial and enzymatic activities. However, in the presence of salt only halophilic bacteria can survive (Horner, 1997) and therefore contact with salt limits the activity of spoilage bacteria during the fermentation step.

Commercialization of Lanhoun and the socio-cultural profile of Lanhoun traders

In Benin, Lanhoun serves various markets: domestic markets (urban and rural) and regional markets. Three different types of Lanhoun

Different types of
Lanhoun were
fermented and sun-
dried or fermented
and not dried

were encountered at market level: fermented and sun-dried Lanhoun (commercialized by 96.4 per cent of traders interviewed), fermented and non-dried Lanhoun (commercialized by 22.5 per cent of traders interviewed), and Lanhoun zodéké (commercialized by 12.3 per cent of traders interviewed). In the same way, three categories of traders were observed in the commercialization of Lanhoun in the survey zones: the wholesalers (30.6 per cent of respondents), the intermediary sellers (48 per cent of respondents), and the retailers (22 per cent of respondents). The retailers mainly buy Lanhoun from medium-scale processors, but some of them also process. The wholesalers and the intermediary sellers may also be processors; they serve the domestic and regional market, while the retailers serve only the local market. Exports to the neighbouring countries of Togo and Ghana are not recorded but represent significant amounts. Socio-economic data collected from the survey zones showed that a wholesaler, an intermediary seller, and a retailer sell a rough average of 30, 6.6, and 0.6 tonnes of Lanhoun per year with an annual profit of CFA10,500,000, 2,310,000, and 210,000, respectively (US\$1 = 500 CFA).

Both genders, but mainly women (96.4 per cent) and a few men (3.6 per cent) are involved in Lanhoun commercialization in the survey zones. Most of the women are between 20 and 65 years old, but mostly above 30 years old, and belong to different socio-cultural groups, including mainly: Mina (38 per cent), Keta (33 per cent), Xwla (12.3 per cent), and Pedah (10.1 per cent) groups.

Storage of Lanhoun and problems associated with storage

The storage duration of Lanhoun can vary according to the type of Lanhoun: dried Lanhoun or non-dried Lanhoun. After processing, the majority (95 per cent) of processors generally package Lanhoun in a basket and cover it with old clothes or cement paper bags, or in jute bags, secured with an old fishing net. Similar storage practices were also indicated by 65.2 per cent of traders interviewed. Dried Lanhoun could be stored for 75–120 days (claimed by 67 per cent of processors) while the non-dried Lanhoun could be stored in the presence of salt for 90–180 days (claimed by 62.1 per cent of processors). The major problem in relation to storage of Lanhoun is the spoilage (claimed by 68.8 per cent of respondents) due to insect infestation, because of the lack of appropriate packaging material. Indeed, packaging materials such as baskets do not offer any barrier to insect infestation. Another storage problem is that bacterial and enzymatic activity continues within stored Lanhoun, leading to an unstable product. These types of problem lead to the illegal use of substances such as petroleum (claimed by 39.3 per cent of respondents) and insecticide (10 per cent of respondents) during the storage period.

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Frequency, occasion, place, and forms of consumption of Lanhouin

For most consumers (69.5 per cent of female and 30.5 per cent of male, aged between 20 and 65), Lanhouin is used as a condiment to season dishes such as slimy vegetable sauces prepared with okra (*Abelmoschus esculentus*), leaves of *Corchorus olitorius* L. and seed of *Irvingia gabonensis* (claimed by 98.4 per cent), leafy vegetable sauces (*gbékoui*, *avouvo*, *gboma*) (63.7 per cent), cooked tomato sauce, *agbanmèdessi* (53.1 per cent), uncooked tomato sauce, *yégbésséssi*, also called *monyo* (29.3 per cent), fried rice (7.4 per cent), stew (5.5 per cent), ground *egussi* (*Citrullus lanatus*, Thunb.), or groundnut sauce (3.1 per cent). Regarding the frequency of consumption of the dishes mentioned above, most respondents eat slimy vegetable sauces (13.7–51.8 per cent), vegetable sauces (12.8–34.3 per cent), cooked tomato sauce (11.4–43.6 per cent), uncooked tomato sauce (7.5–18.8 per cent), fried rice (1.8–5.1 per cent), stew (1.1–5.1 per cent), and *egussi* or groundnut sauce (0.9–1.4 per cent) once or several times per week (Table 5). Concerning the occasion and the place of consumption, these dishes are consumed at breakfast (11–35.3 per cent of respondents), lunch (11.5–37.6 per cent), and dinner (11.1–37.7 per cent) and at various places (home, street food and restaurant, funeral ceremonies, and other types of festivity).

Table 5. Consumption pattern of the main dishes containing Lanhouin

Frequency of consumption (times/week)	Dishes containing Lanhouin			
	Slimy vegetable sauces (%)	Leafy vegetable sauces (%)	Cooked tomato sauces (%)	Uncooked tomato sauce (%)
6–7	20.5	12.8	43.6	12.8
4–5	13.7	21.4	40.2	18.8
2–3	51.8	25.0	11.4	7.5
1	36.4	34.3	12.9	11.4
Occasion of consumption				
Breakfast				
Lunch				
Dinner	35.3	24.4	23.5	11
	37.6	25.1	20.4	11.5
	37.7	25.0	20.8	11.1
Place of consumption				
Home	37.6	25.0	20.2	11.5
Street food from sales women	33.7	25.4	18.9	14.8
Restaurants	33.3	28.6	19.0	9.5
Funeral ceremonies	52.9	23.50	17.6	5.9
Other types of festivity	50.0	25.0	18.7	6.3

The PCA to investigate associations between the forms of consumption of Lanhoun and socio-cultural groups showed that the Fon and Mina groups mainly use Lanhoun to season tomato and slimy vegetable sauces. The Xwla, Pedah, Keta, and Saxwè groups use Lanhoun as condiment to season vegetable sauces, uncooked tomato sauce, and slimy vegetable sauce.

Conclusion

The survey revealed that the processing of Lanhoun is not only a form of preservation of fresh fish, but also a form of recycling of rotting fish. Three variants of fermentation processes were identified through the survey but the two predominant ones are fermentations in aerobic and semi-anaerobic conditions with dressing, ripening, salting, and sun-drying as common unit operations. The recorded perception of the important quality attributes of Lanhoun according to the actors provided clear guidelines for re-engineering perspectives. Processing steps such as ripening, salting, drying, and packaging were identified for potential re-engineering which can improve the quality of Lanhoun. Regarding the consumption pattern, Lanhoun is mostly used at home and at ceremonies in dishes such as sauces. The major problems identified during the survey included the lack of hygiene and standardization of the processing techniques, the use of inadequate packaging materials, and the unstable nature of Lanhoun during storage.

The perception of important quality attributes provided clear guidelines for re-engineering perspectives

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